

# To-Do Before Putting Your Home on the Market

CHECKLIST // provided by THE HARRISONBURG HOMES TEAM @ Kline May Realty

## DOCUMENTS + INFORMATION

- Make a list of all updates you've made over the past 5 years (i.e. fresh paint, new carpet)
- Make a list of major updates you've made over the past 10 years (i.e. new appliances, new roof)
- Gather all documents and information about the home's systems and put them in a file to hand over to the new buyer
- Decide whether or not to offer a home warranty

## PACK + CLEAN

- Pack away personal items, heirlooms, and family photos – rent a storage unit if necessary
- Declutter by packing items that have no impact on decor (i.e. most books, vases, candles, figurines)
- Donate or toss anything you no longer want/need
- Clean
  - Dust all surfaces and light fixtures
  - Clean all mirrors
  - Sweep + mop all hard surface floors
  - Clean carpets (or replace if overly worn/stained)
  - Wipe down outside + inside of each appliance
  - Clean bathroom vanities/sinks, toilets, and tubs/showers
- Get more handy help with our Cleaning Schedule and Packing & Moving Checklist printables at [harrisonblog.com/worksheets-printables](http://harrisonblog.com/worksheets-printables)

## MAXIMIZE CURB APPEAL

- Clean windows and power wash the exterior
- Plant colorful flowers + spread fresh mulch
- Prune trees + shrubs
- Make sure you house numbers are clearly visible
- Mow the lawn
- Sweep the porch, front walk, deck + patio
- Clear the yard and driveway of debris

## FINISHING TOUCHES

- Do all the little-but-effective tasks you've been putting off (i.e. fix squeaky doors and leaky faucets, replace weather stripping and broken blinds)
- Get paint throughout the home touched up or re-painted
- Go through each room and focus on the details – straighten every item, put away objects that are cluttering the space, fluff pillows, etc.
- Remove fixtures (items that are attached to the property – anything that would require a tool to remove) that will not convey with the sale
- Get your home staged by a professional >> call our in-house stager, Cathi Beighe, at 540-435-9279

## GO ABOVE & BEYOND

- Get a pre-listing inspection done! This can remove a home inspection contingency from the buyer, thus saving time and frustration. This also gives you a chance to make essential repairs before putting on the market!
- Consider these inspections as well: radon, chimney, well, septic, pest >> for a list of helpful local pros, visit [harrisonburghomes.com/preferred-partners.php](http://harrisonburghomes.com/preferred-partners.php)
- Begin to emotionally detach from the property

for more free printables, visit [harrisonblog.com](http://harrisonblog.com)

call or text: 540-421-3179

