

To-Do Before Putting Your Home on the Market

CHECKLIST // provided by THE HARRISONBURG HOMES TEAM @ Kline May Realty

DOCUMENTS + INFORMATION

- ☐ Make a list of all updates you've made over the past 5 years (i.e. fresh paint, new carpet)
- ☐ Make a list of major updates you've made over the past 10 years (i.e. new appliances, new roof)
- ☐ Gather all documents and information about the home's systems and put them in a file to hand over to the new buyer
- ☐ Decide whether or not to offer a home warranty

PACK + CLEAN

- ☐ Pack away personal items, heirlooms, and family photos – rent a storage unit if necessary
- ☐ Declutter by packing items that have no impact on decor (i.e. most books, vases, candles, figurines)
- ☐ Donate or toss anything you no longer want/need
- ☐ Clean
 - ☐ Dust all surfaces and light fixtures
 - ☐ Clean all mirrors
 - ☐ Sweep + mop all hard surface floors
 - ☐ Clean carpets (or replace if overly worn/stained)
 - ☐ Wipe down outside + inside of each appliance
 - ☐ Clean bathroom vanities/sinks, toilets, and tubs/showers
- ☐ Get more handy help with our Cleaning Schedule and Packing & Moving Checklist printables at harrisonblog.com/worksheets-printables

MAXIMIZE CURB APPEAL

- ☐ Clean windows and power wash the exterior
- ☐ Plant colorful flowers + spread fresh mulch
- ☐ Prune trees + shrubs
- ☐ Make sure your house numbers are clearly visible
- ☐ Mow the lawn
- ☐ Sweep the porch, front walk, deck + patio
- ☐ Clear the yard and driveway of debris

FINISHING TOUCHES

- ☐ Do all the little-but-effective tasks you've been putting off (i.e. fix squeaky doors and leaky faucets, replace weather stripping and broken blinds)
- ☐ Get paint throughout the home touched up or re-painted
- ☐ Go through each room and focus on the details – straighten every item, put away objects that are cluttering the space, fluff pillows, etc.
- ☐ Remove fixtures (items that are attached to the property – anything that would require a tool to remove) that will not convey with the sale
- ☐ Get your home staged by a professional >> call our in-house stager, Cathi Beighe, at 540-435-9279

GO ABOVE & BEYOND

- ☐ Get a pre-listing inspection done! This can remove a home inspection contingency from the buyer, thus saving time and frustration. This also gives you a chance to make essential repairs before putting on the market!
- ☐ Consider these inspections as well: radon, chimney, well, septic, pest >> for a list of helpful local pros, visit harrisonburghomes.com/preferred-partners.php
- ☐ Begin to emotionally detach from the property

for more free printables, visit harrisonblog.com

call or text: 540-421-3179

